

**The Shell Petroleum Development Company of Nigeria Limited**

**Operator of the NNPC/Shell/TEPNG/Agip Joint Venture**

**Tender Opportunity: Invitation for the Pre-Qualification for EpC Gbaran Nodal Compression Project**

**Tender Ref: NG01017640**

**(1.0) Introduction**

The Shell Petroleum Development *Company* of Nigeria Limited (SPDC) as Operator of the NNPC/SHELL/TEPNG/AGIP Joint Venture, on behalf of the Joint Venture, hereby invites reputable EPC companies (DPR registered and licensed) with proven experience in installation of Gas Compression Plants, and execution of modifications in a live gas plant, to apply for pre-qualification for consideration to tender for the Gbaran Nodal Compression Project.

The scope entails engineering, procurement and installation of a 400MMscfd capacity NAG Compression Plant (adjacent an existing Central Processing Facility- CPF) and tie-in of process and utilities lines to the CPF.

As the works will be carried out close to and in a critical live gas plant (CPF), HSE and technical expertise in similar scope is mandatory. Hence, only capable and reputable contractors (herein referred to as “Applicants”) with a proven track record and relevant experience in work of similar nature and size are invited to apply for Pre-Qualification.

Subject to relevant approvals, The proposed contract is planned for award in Q4, 2016, with a proposed duration of about thirty (30) months

**(2.0) Scope of Work**

**The scope of work covered under the proposed project shall include but not be limited to the following:**

- FEED verification
- Detailed engineering design for the 2 x 200MMscfd NAG compression modules, associated utilities, tie-in and civil works
- Procurement of equipment (inlet scrubbers, inlet/discharge coolers, instrument air compressors, fuel gas package, HV/LV switchgear room / FAR, etc.
- Procurement of bulk materials (piping, structural steel members, valves, cibles, instruments, consumables, etc)
- Project Management
- Site preparation (clearing, stripping, sand filling, etc)
- Piling, construction of new foundations and other civil works (including perimeter and in-plot roads and drains)

- Transportation (land/marine) of all materials and equipment to site (including construction equipment and the 2x200MMscfd compressor modules)
- Installation of 2x200MMscfd compressor modules, ancillaries, interconnecting piping, utilities and tie-in to existing CPF
- Co-ordination and interface with the compressor vendor
- Pre-commissioning/ commissioning, demobilisation and project close out

### **(3.0) Prequalification Requirements**

To be considered for pre-qualification, the companies are required to submit notice of intent to pre-qualify in the tender exercise, which shall be accompanied with the following document strictly in the format below. Failure to adhere strictly to the former may lead to disqualification of the company:

#### **(A) General Company**

- Company Registration Certificate with CAC (Corporate Affairs Commission)
- Full details of company ownership
- Tax clearance certificates for the last three (3) years
- DPR permit / license to engage in specialised category of construction service especially design, installation and upgrade of onshore production facilities (Please note that DPR registration is mandatory and evidence of payment is not acceptable)
- Evidence of registration in NIPLEX
- Name and address of company, including telephone, emails, faxes, etc.
- Name and address of company representative who shall be responsible for all correspondence

#### **(B) Financial Capacity**

Company's audited financial reports and funding information over the last three (3) years; audited financial reports shall be from registered accounting firms evidenced by the presence of the ICAN PPS stamps on the certificate.

Evidence of credit capacity or access to additional funding from a reputable commercial bank

#### **(C) Technical Capacity**

- Evidence of completion of a major gas plant in Nigeria
- Evidence with references of completion of a major brown field upgrade or multi-discipline shutdown works within *on* agreed shutdown window in the past five (5) years for an operational gas plant or for a complicated onshore Oil & gas facility in Nigeria.
- Evidence of experience in planning and managing HSE for welding works and heavy lifts in a live gas plant under high pressure in Nigeria.
- List and CVs of key technical staff involved in the works above. Also provide relevant certification of key personnel

- Company's catalogue showing relevant and verifiable work experience in the specialised Oil & Gas construction activities for the past 5 years
- Companies are to include work orders, signed work completion certificates from client companies in similar oil and gas operation

**(D) HSE – Fatal Flaw**

- Evidence of HSE commitment through leadership, HSE policy documents and objectives
- Evidence of HSE management system in place e.g. training, meetings, etc.
- Hazards and Effects Management System
- HSE planning and procedure e.g. Road safety management, Marine safety management, equipment control and maintenance
- HSE implementation and performance monitoring system
- HSE audit and review processes
- Membership of relevant HSE bodies/association

**(E) QA/QC**

- Evidence of QA/QC commitment through leadership, QA/QC policy documents and objectives
- Evidence of QA/QC management system in place e.g. training, meetings, etc.
- Evidence of QA/QC plan, procedures and system and associated ISO 9001 and 14001 certification
- QA/QC implementation and performance monitoring system
- QA/QC audit and review processes
- Membership of relevant QA/QC bodies / association
- Interested Contractor should download and complete a copy of the Pre-Qual questionnaire from NipeX

**(4.0) Mandatory Requirements**

(1) To be eligible for this tender exercise, interested contractors are required to be pre-qualified as essential service vendor in the NJQS category reference 4.04.09 & 4.04.04 (Engineering/Procurement/Construction/Installation/ Commissioning – Process Modules/Packages & Pipeline Systems) in NipeX Joint Qualification System (NJQS) data base. Only successfully prequalified suppliers in this category will receive Invitation to Technical Tender (ITT).

(2) To determine if you are pre-qualified and view product/service category you are listed for, open [www.nipexng.com](http://www.nipexng.com) and access NJQS with your login details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.

(3) If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for necessary update.

(4) To initiate the JQS prequalification process, access [www.nipexng.com](http://www.nipexng.com) to download the application form, make necessary payments and contact NipeX office for further action.

(5) To be eligible, oil tenders must comply with the Nigerian Content Requirements in the NipeX system.

### **(5.0) Nigerian Content Requirements**

Vendors are to demonstrate strict compliance with the provisions of Nigerian Oil & Gas Industry Content Development Act (Act) and will be expected to meet the following requirements:

Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entry in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of a binding joint venture agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria

Nigerian Indigenous Company executing the work scope in alliance with foreign companies and multinational should ensure that.

- The foreign company or multinational is duly registered in Nigeria
- Submit CAC forms C02 and C07 of the both companies

#### **Submit binding Memorandum of Agreement (MoA) stating the following:**

- (a) The Nigerian Indigenous company will be the lead of the partnership
- (b) The detailed scope of work to be performed by each party
- (c) Detailed personnel and equipment that each party will deploy to execute the work scope
- (d) The MoA will be governed by the laws of the Federal Republic of Nigeria
- (e) The MoA to be signed by the Managing Directors of both companies

International or multinational company working through a Nigerian subsidiary must.

Demonstrate that the Nigerian subsidiary has 51% and above Nigerian equity shareholding in the ownership structure of the registered entity of applicant in Nigeria

Be duly registered or the NCDMB NOGIC JQS as service providers under the applicable and relevant product category and

Demonstrate that a minimum of 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary.

Furnish details of company ownership and shareholding structure. Also submit clear photocopies of CAC Forms C02 and CO7.

Provide evidence of what percentage of the key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.

Provide a Nigerian Content Plan showing a detailed description of the role, work, scope, man-hours and responsibilities of oil Nigerian companies and personnel that would be involved in executing the work, Also provide details of Nigerian Content focal point or manager

State proposed scope of work to be performed by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well-equipped offices and workshop; attach past experience of such patronage.

Specific to this work, provide detailed plan for staff training and development (including oil software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.

Contractor must be willing and able to provide evidence of maximisation of made in Nigeria goods and services

Provide details on any other Nigerian Content initiative your company is involved in.

Provide evidence of Nigerian Content Equipment Certificate (NCEC) from Nigerian Content Development & Monitoring Board (NCDMB) or evidence of the application of the certificates

All applicant to submit Human Capital Development (HCD) training in line with the NCDMB HCD Guideline 2014.

Provide evidence of relationship with Nigerian Banks, Insurance companies in Nigeria and show evidence of operation for the pass years

Provide detailed description of the location and evidence of ownership (certificate of ownership, lease agreement, layout drawings and photographs) of in-country committed facilities & infrastructure (assets, equipment, technical office, and administrative space, storage, workshop, assembly area, repair & maintenance, testing, laboratory, etc) in Nigeria to support this contract or submit a credible and verifiable plan towards setting-up or leasing such facilities.

Applicants shall demonstrate utilisation of goods and services including employees /manpower of Nigerian origin and also demonstrate how they intend to achieve 90% man-hour as stipulated in the schedule of the Act for onshore facilities.

R&D plan shall be developed by all applicants, indicating the R&D clusters to be engaged in-country and the Nigerian university that will provide academic support of the exercise

#### **(6.0) Closing Date**

Only Applicants who are registered in the NJQS product/ category and submit duly completed Pre-qualification questionnaire and relevant supporting documents as at **30<sup>th</sup> March 2016** being the advert close date shall be evaluated, and may be invited to submit Technical bids

#### **(7.0) Additional Information**

All costs incurred in preparing and processing NJQS prequalification shall be solely for the Applicant's account

Applicants should provide the name and full contact information of the officer in their company who has responsibility for responding to any issue related to this pre-qualification. SPDC will only communicate with such officer duly nominated and not through individuals or Agents.

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This advertisement is not an Invitation to tender for the above services. There is no commitment or obligation, implied or otherwise, for SPDC to issue a tender or enter into a contract with any Respondent Participation in the pre-qualification exercise does not constitute

or imply any commitment to any party or entitle any party to any indemnity or any form of payment from SPDC. For the avoidance of doubt, the costs of participating in this pre-qualification exercise shall be for the sole account of the Applicants